

American Academy of
Pediatrics
Maine Chapter

May 2, 2015
1:15 – 2:15 pm

**Maine Alliance for Primary
Care
Primary Care Payment Reform
Provider Roundtables**

+ Agenda

1:15 pm

Welcome and introduction

- Barbara Crowley, MD

1:20 pm

Setting today's stage

- Rules of engagement
- Changing environment

1:25 pm

From you: What needs to change?

1:40 pm

Guiding principles of payment reform

Agree ● Modify ● Add

2:10 pm

Feedback and Adjourn



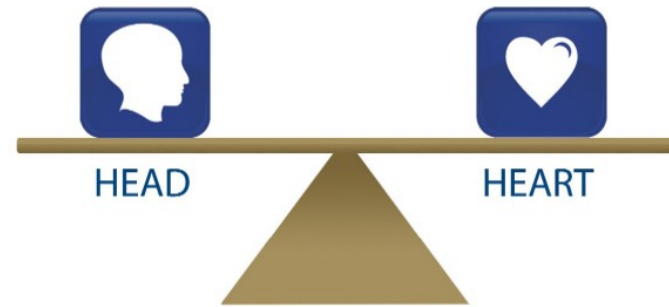
Generations

+ Rules of engagement for discussion

- ✓ Bring in the context and reality of working on the front lines of primary care

- ✓ Focus on the principles, not payment reforms themselves

- ✓ Engage with your head and heart



- ✓ Push back (gently) where indicated

- ✓ Manage your airtime

- ✓ Focus on the future

+ Catalysts for change

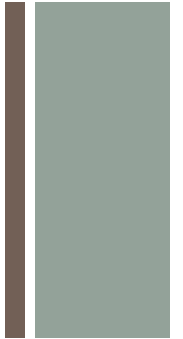
- The current environment of fee-for-service puts pressure on the way the provider interacts with patients: *time is of the essence, and revenue is tied to procedures.* It's a broken system.
- Though *the U.S. spends \$8000 per person* annually on health care, it is ranked 37th in health status in the world, far outspending other developed countries.





Catalysts for change (con't.)

- Medicare and private health insurers are insisting on *reducing costs*. Goal: 85% of Medicare's move from fee-for-service to value-based by 2016.
- Hospitals see that traditional reimbursement for inpatient admissions and services will not hold in a new environment of more community based care.



+ Context on the front lines

Looking forward, what needs to change?



Guiding principles

+ Principle (Prin' suh puhl)

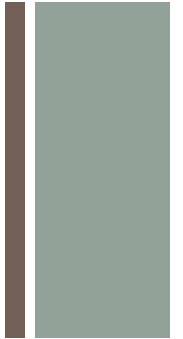
“a fundamental, primary or general law of truth from which others are derived”

+ Guiding principles

What guiding principles of payment reform will support your ability:

1. To provide primary care in a way that delivers better patient care?
2. To stay engaged and vital in your practice?
3. To lower costs?

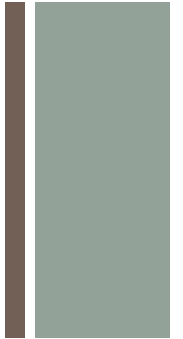
**PLANNING FOR THE NEXT
GENERATION OF
PATIENTS AND PROVIDERS**



+ Draft principles' origin

Drawn from:

- The American Academy of Family Physicians (AAFP) 2011
- The National Commission on Physician Payment Reform (NCPPR) 2013
- The California Primary Care Association (CPCA)
- The Maine Health Management Coalition (MHMC) 2015



+ Draft principles of payment reform

See Handout



Easy to blame others...what do providers need to do?



+ Draft principles of payment reform

- Do you **AGREE**?
- How would you **MODIFY**?
- What would you **ADD** as essential principles?



+ Summary and wrap-up

