1:15 pm
Welcome and introduction
  ■ Barbara Crowley, MD

1:20 pm
Setting today’s stage
  ■ Rules of engagement
  ■ Changing environment

1:25 pm
From you: What needs to change?

1:40 pm
Guiding principles of payment reform
  • Agree
  • Modify
  • Add

2:10 pm
Feedback and Adjourn
Rules of engagement for discussion

✓ Bring in the context and reality of working on the front lines of primary care

✓ Focus on the principles, not payment reforms themselves

✓ Engage with your head and heart

✓ Push back (gently) where indicated

✓ Manage your airtime

✓ Focus on the future
Catalysts for change

- The current environment of fee-for-service puts pressure on the way the provider interacts with patients: *time is of the essence, and revenue is tied to procedures*. It’s a broken system.

- Though *the U.S. spends $8000 per person* annually on health care, it is ranked 37th in health status in the world, far outspending other developed countries.
Catalysts for change (con’t.)

- Medicare and private health insurers are insisting on *reducing costs*. Goal: 85% of Medicare’s move from fee-for-service to value-based by 2016.

- Hospitals see that traditional reimbursement for inpatient admissions and services will not hold in a new environment of more community based care.
Context on the front lines

Looking forward, what needs to change?
Guiding principles

Principle (Prin’ suh puhl)

“a fundamental, primary or general law of truth from which others are derived”
Guiding principles

What guiding principles of payment reform will support your ability:

1. To provide primary care in a way that delivers better patient care?

2. To stay engaged and vital in your practice?

3. To lower costs?

PLANNING FOR THE NEXT GENERATION OF PATIENTS AND PROVIDERS
Draft principles’ origin

Drawn from:

- The American Academy of Family Physicians (AAFP) 2011
- The National Commission on Physician Payment Reform (NCPPR) 2013
- The California Primary Care Association (CPCA)
- The Maine Health Management Coalition (MHMC) 2015
Draft principles of payment reform

See Handout

Easy to blame others...what do providers need to do?
Draft principles of payment reform

- Do you AGREE?
- How would you MODIFY?
- What would you ADD as essential principles?
Summary and wrap-up